



FEBRUARY, 2020 ISSUE

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PCC NEWSLETTER

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NEW 2020 PRICES - CHANGES TO TAKE EFFECT JAN. 26

The changes that take effect Jan. 26 include adjustments to Mailing Services and Shipping Services product prices.

The Postal Service price changes that were announced last fall will take effect Jan. 26.

The changes include adjustments to Mailing Services and Shipping Services products. Here are the current and new prices:

- **First-Class Mail letters (1 ounce): 55 cents (no change from current price)**
- **First-Class Mail letters (additional ounces): 15 cents (no change)**
- **First-Class Mail letters (metered 1 ounce): 50 cents (no change)**
- **First-Class Mail outbound international letters (1 ounce): \$1.15 (current), \$1.20 (new)**
- **First-Class Mail single-piece flats (1 ounce): \$1 (no change)**
- **First-Class Mail single-piece flats and presort flats (additional ounces): 15 cents (current), 20 cents (new)**
- **First-Class Mail domestic postcard stamps: 35 cents (no change)**
- **Priority Mail small flat-rate box: \$7.90 (current), \$8.30 (new)**
- **Priority Mail medium flat-rate box: \$14.35 (current), \$15.05 (new)**
- **Priority Mail large flat-rate box: \$19.95 (current), \$21.10 (new)**
- **Priority Mail Army/Air Post Office and Fleet Post Office large flat-rate box: \$18.45 (current), \$19.60 (new)**
- **Priority Mail regular flat-rate envelope: \$7.35 (current), \$7.75 (new)**
- **Priority Mail legal flat-rate envelope: \$7.65 (current), \$8.05 (new)**
- **Priority Mail padded flat-rate envelope: \$8 (current), \$8.40 (new)**



The Made of Hearts stamp features horizontal lines of red and pink hearts on a white background

Overall, Mailing Services product prices will rise by approximately 1.7 percent.

Shipping Services price increases vary by product. For example, Priority Mail Express prices will increase 3.5 percent, while Priority Mail prices will increase 4.1 percent, on average.

Mailing Services price increases are capped by the consumer price index. Shipping Services prices are adjusted according to market conditions.

Made of Hearts - This year's Love stamp arrives Jan. 23

The stamp, part of the Love series, features horizontal lines of red and pink hearts on a white background. Toward the center, red hearts in varying sizes replace pink hearts in a formation that creates one large red heart, the focal point of the design.

Antonio Alcalá designed the stamp and served as art director.

The Postal Service issued its first Love stamp in 1973. Although the stamps are released early in the year, they are not just for Valentine's Day and can be used for many occasions.

The stamp will be available in panes of 20 at Post Offices and usps.com.

Thank you.

Roberto Garza
Senior Plant Manager (Major)





Industry Co-Chair Corner

John Millet

Welcome to 2020! We are going to have another award winning year here in Sacramento. We started our year by hosting the Pacific Area Areas Inspiring Mail event on February 6th. It was well attended with over 100 participants. Thank you to our Sacramento PCC members for helping to make this event a success.

Our 2020 Networking Breakfast is just around the corner and will be held at the Sacramento P&DC in room 1080 8:00 a.m. on Thursday March 19th. There is NO COST for the breakfast, however, you must register at SacPCC.com. Watch our website for details!

Our featured speaker will be, Kevin McAdams, Vice President of Delivery and Retail Operations for the United States Postal Service (USPS). In this position, McAdams has responsibility for all aspects of delivery and retail operations within the Postal Service network of 154 million households and businesses. He oversees city and rural delivery operations and evaluates field performance measures to improve service and productivity. He also manages Delivery Strategy and Planning as well as fleet of more than 200,000 vehicles. This is a great opportunity to meet Mr. McAdams and network with other PCC members.

Our "Dear Santa Program" went very well this year. We adopted four families and provided clothes, gifts and a full Christmas day meal, along with staples for the next several weeks. I would like to thank every that participated. Special thanks go out to the members and individuals that contributed funds to make it all happen: John Millet \$200, MSI \$300, Mike Gallup, Response Envelope \$300, Admail West \$100, Kasey Cotulla of Metro mail \$300.00, Jeff French \$200, Ralph Petty \$200, John Brooks AT&T \$100, Ann Briggs, Franchise Tax \$50,

Keith Pasquini Broadridge Customer Communications \$200, Kathy Mahler \$120, Jeff French \$100. Lisa Whorley Thank you all for your generosity. We will be scheduling a luncheon in February to show our special thanks. Stay tuned to details.

This year the Postal Forum will be in Orlando Florida from April 26th thru 29th at the Marriott World Center. The National Postal Forum is the premier mailing and shipping conference that works directly with the United States Postal Service to provide the most comprehensive educational and networking platform for meeting the needs of the industry. Offering 130+ educational workshops, USPS Officer-led sessions and the largest mailing and shipping industry trade show, the NPF is the ideal opportunity for the industry professional to learn, collaborate and grow their business. We are looking forward to a great NPF this year.

It is going to be an exciting year for the mailing industry and the best way to stay ahead and keep up on all the changes to come, is to become involved and stay involved with the best kept secret of the mailing industry your local PCC.

Remember to visit the website for current information at SacPCC.com. Sacramento PCC meetings are held at the Royal Oaks Post Office on the second Thursday of each month, unless there is a scheduled event at another location. Check the website!

The PCC executive board holds a meeting on the last Thursday of each month, via conference call. Reach out, and we can send out the call in number.

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See you in
Orlando!

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BETTER BILLING- NEW PLATFORM OFFERS AUTOMATION, ACCURACY



The Postal Service has introduced an accounting platform to automate the invoicing of Qualified Business Reply Mail (QBRM) postcards, letters and flats.

The platform, Intelligent Mail barcode Accounting (IMbA), allows the organization to make better use of its digital technology, according to Mail Entry and Payment Technology Vice President Marc McCrery.

“Intelligent Mail barcode Accounting eliminates manual intervention by leveraging our digital processes,” McCrery said. “IMbA merges the physical QBRM barcoded pieces with our scanning capabilities to automate invoicing and payment of business reply mail while building a platform to support future growth.”

The new technology helps the Postal Service to deliver QBRM mail faster while providing customers with more accurate billing.

For example, after one business customer began using IMbA, the company experienced more accurate mail counts, automated invoicing and much earlier availability of its mail.

“IMbA provides an exceptional customer experience and brings in additional cost savings to the Postal Service,” said Marketing Vice President Steve Monteith. “Automating QBRM invoices gets mailpieces in the hands of the customer faster while capturing efficiencies in our mail processing operations.”

This technology also will be used to support future growth in 2020 census mailings and Election Mail returned ballots.

IMbA reflects the Postal Service’s efforts to improve its business strategies and implement initiatives that will help the organization meet its performance and financial goals.

MAIL TRANSPORT EQUIPMENT ORDERING SYSTEM (MTEOR)

The Mail Transport Equipment Ordering System (MTEOR) allows a user to order mail transport equipment (MTE) online. This system also permits users to check the status of an order, see their order history and modify an order.



Order Mail Transport Equipment (MTEOR)

The Mail Transport Equipment Ordering System (MTEOR) provides a fast, reliable, and convenient place for Mailers to request mail transport equipment (MTE) directly from a Postal Plant or MTEOC. Mailers who request at least one pallet (approximately 100 pieces) of stacked trays, tube, sacks or sleeves, any quantity of plastic pallets, or rolling stock from a Postal plant should use MTEOR.

How to Register for MTEOR

New Mailers can register online for MTEOR through the Business Customer Gateway and adding MTEOR as a service. To register on the Business Customer Gateway; users should go to <https://gateway.usps.com>. Once on the site click ‘Register for free’. More details can be found in [MTEOR Registration Overview](#).

You will only be allowed to register one CRID using this online feature. All users who place MTE requests for your location should register with the same CRID.

If you would like to register additional locations, please contact the MTEOR Help Desk at 866-330-3404 or mteor@usps.gov

New technology is helping the Postal Service to deliver Qualified Business Reply Mail mail faster while providing customers with more accurate billing.

PCC membership list
2019-2020

Sacramento Postal Customer Council
P.O. Box 980093
West Sacramento, CA 95798-0093

First-Class Mail
Postage & Fees PAID
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Permit No. G-10

RETURN SERVICE REQUESTED

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- CA Legislative Data Center
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- Int'l Mailing Equip. — Hasler Postage Meters
- Mailing Systems, Inc.
- Mailrite Print & Mail, Inc.
- Pitney Bowes
- Pitney Bowes Presort Services

PRIORITY MEMBERS

- Capture Technologies
- Factor Systems
- Kern U.S.A.
- Micronite Inc.
- Response Envelope Company

Upcoming Events 2020

Sacramento March PCC Networking Breakfast
 March 19th, 7:30am-11:30am
 Location: Sacramento District
 375 Industrial Blvd, West Sacramento

2020 National Postal Forum
 April 26th-29th, 8:30am-3:00pm each day
 Location: Orlando, Florida

Do you have a suggestion for a meeting topic, a tour or a good speaker for a meeting? If so, please share your suggestion with any board member, or email webmaster@sacpcc.com.

Exec. Board Meetings are held the last Thursday of every month.

3.19
4.26-
4.29